

## Top Skills

Financial Modeling

Valuation

Tax

## Languages

Spagnolo (Professional Working)

Francese (Professional Working)

Inglese - IELTS (Full Professional)

# dr. Francesco Cosco

Corporate Finance / Banker / Strategist / Innovator / Chartered Accountant

London and Edinburgh Area, UK

## Summary

Experienced professional with a history of working in the investment banking industry. Skilled in Valuation, Banking, Corporate Finance, Finance Industry, Mergers & Acquisitions, Private Equity e Venture Capital, Start up and Innovation.

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## Experience

### Cosco Corporate Finance & Associates

Chartered Accountant and Auditor

January 2014 - Present

London, Rome, Milan, Catanzaro

As an independent Advisor, Chartered Accountant (Dottore Commercialista) and Auditor (Revisore Contabile) I worked with my company to:

- produce Industrial Business Plan and Structure Financial Model and Sensitivity to solve corporate insolvency (focus on debt restructuring ex articles: 67, 182 bis, 160 Italian Insolvency Law "L.F."). Expert on Bank restructuring and Bail in. I assisted borrowers in several turnaround transactions in Italy in recent years
- produce market due diligence, market research and business plan for start up
- produce company valuation in private and public negotiation
- activities and advisory on the Italian Courts (CTU per Procure, Tribunali e TAR).

### BancoBPM

Manager Merchant Banking

May 2006 - December 2014 (8 years 8 months)

Rome Area, Italy

BPM Bank is the third national banking group. I have worked in the merchant bank division (Efibanca division: the group's investment bank actually merged into the Banco BPM).

I have leaded the Valuation team to modeling: business plan, financial plans, review of industrial plans.

I'm involved in the structure of complex finance operations as: debt restructuring, negotiation and implementation of share purchase agreements, shareholder agreements, structured finance, acquisition financing and call & put

#### FINCANTIERI S.p.A.

Senior Associate Corporate Finance

May 2004 - May 2006 (2 years 1 month)

Trieste Area, Italy

Fincantieri is the world leader in the production of cruise ships with over 2 billion euro of turnover.

I worked in direct contact of the CEO and CFO of the Group.

I've been committed for the preparation of Industrial Plan, Business Plan to Company's listing and budget & control analysis.

I followed M & A transactions (acquisition of shipyards abroad).

#### BNL Gruppo BNP Paribas

Associate Structured Finance

June 2002 - May 2004 (2 years)

Rome Area, Italy

Banca Nazionale del Lavoro is one of the oldest and largest Italian banks based in Rome with a total asset of 79 billion euro.

The bank is controlled by the BNP Paribas Sa Group

I have structured: financial model to corporate lending, securitization and structure finance, Cash flow models in Vela Home I e Vela Home II Securitization Program.

I have negotiated with Rating Agencies

Other activities: Project finance valuation, Asset & Liabilities, Capital management & Asset quality review.

#### IVECO

Analyst Corporate Finance

January 2002 - June 2002 (6 months)

Turin Area, Italy

Iveco is one of the top companies in the Truck's production with over 1.5 billion euro of turnover. Iveco is part of the Fiat Group.

I worked in: Planning & Control, Treasury management and Derivatives to hedge working capital risk, Capital Increase in legal entities.

#### Banca IMI

## Analyst M&A

May 2001 - December 2001 (8 months)

Milano

Banca IMI is the Intesa Group's Investment Bank (a top leader Italian investment bank).

I have worked to finalize: Presentations to corporate investors for M & A transaction, Market analysis and due diligence, Institutional presentations, DCF and Multipliers Valuation, Bloomberg and Ibes research.

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## Education

Saïd Business School, University of Oxford

PG Certificate Fintech Programme - Innovation, Technology and Disruption in the Finance Industry · (2018)

Sapienza Università di Roma

2nd degree Master of Arts (M.A.) in Corporate Insolvency Law · (2015)

University of Calabria

1st degree Master in Tax Law - LLM · (2013)

Università degli Studi di Pavia

1st degree Master in Venture Finance · (2001)

University of Calabria

1st degree Economics and Business (Laurea Magistrale) · (2000)